

Achieve more with Microsoft Surface

Investing in the right devices can make all the difference in supporting your school's vision and purpose. The Surface family continues the tradition of Microsoft innovation with versatile devices engineered to enhance learning for students of all ages and abilities. When combined with Microsoft 365, Surface devices reduce costs, simplify management, and increase productivity for all users.



An unrivaled learning experience

Secure, accessible, and easy-to-manage features help students, teachers, and IT staff make the most of every opportunity.

Surface devices help simplify administrative tasks for educators and improve student outcomes by reducing interruptions and creating more time for learning.

What makes Surface unique

Firmware designed in-house for **silicon-to-cloud protection**.

Streamlined imaging and zero-touch deployment through Windows Autopilot.

Unparalleled manageability through Microsoft Intune and Surface Enterprise Management Mode.

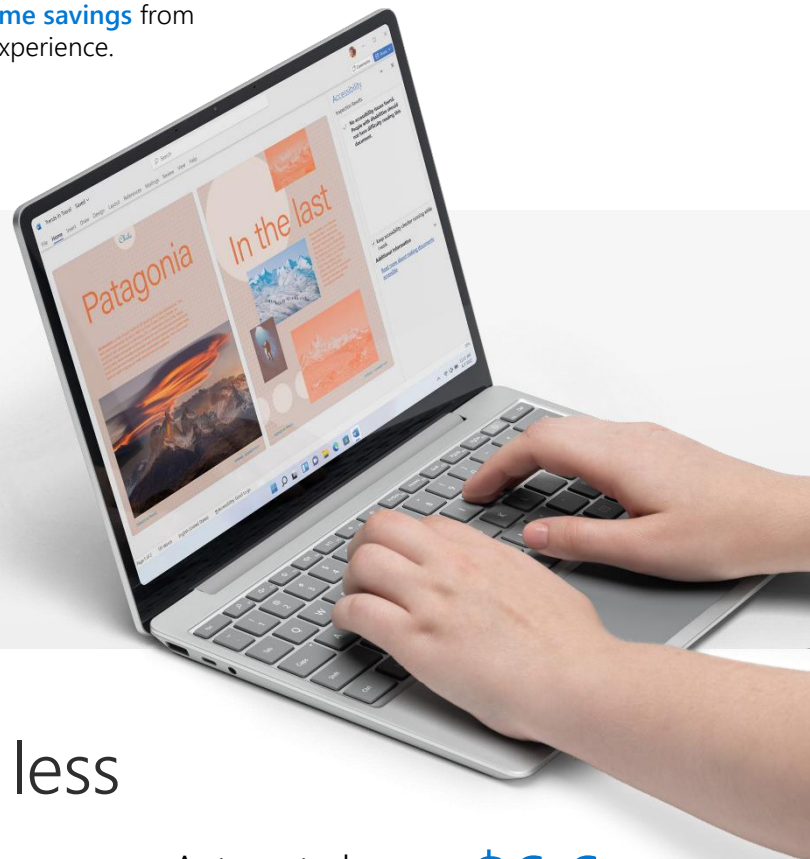
Cost and time savings from simplified experience.

What Surface does better

Improved inking experience and battery life from Surface Pen (sold separately).

Best experience of Microsoft security, identity, and productivity tools.

High-quality microphones and cameras for Microsoft Teams and Microsoft 365.



Accessible by design

Microsoft 365 and Surface include built-in accessibility features to help fulfill special learning requirements and help make education inclusive for all students.

Surface does more with less

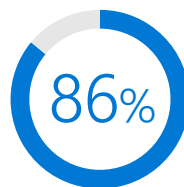
Optimized performance and integration features **save teachers 2 hours per week** on classroom technology, assignments, and lesson plans.¹



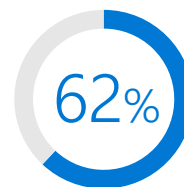
Microsoft Autopilot and Microsoft Endpoint Manager save IT Staff **4 hours per device** on deployment and provision.²



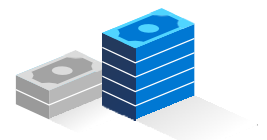
Improved connectivity, collaboration features, and time savings increased teacher satisfaction by 86%.¹



Automated setup features reduced deployment costs by 62%.¹



\$6.6 million in savings in total cost ownership (TCO).¹



¹ Forrester Consulting Total Economic Impact Study: Microsoft Surface for Education, 2020

² Forrester Consulting Total Economic Impact Study: Maximizing your ROI from Microsoft 365 Enterprise with Microsoft Surface, 2018



Vendor consolidation

Surface gives your organization device management, security solutions, educational software, and accessibility solutions all in one device. Replacing vendors with Surface and Microsoft 365 can **save up to \$915,000.***

* \$915,000 in combined savings over four years

“ With Surface Go 3 devices, our students have a quality alternative to in-person learning. I truly believe that this ... will offer our children the future they deserve. ”

Patrice Williamson Thomas
CHIEF OF STAFF
Shelby County Schools

Options that support your school's 1-to-1 learning journey



Assessment

A **funded assessment** of your school environment and security landscape to determine opportunities for improved manageability, financial savings, strengthened security posture, and student/teacher experience. (Subject to approval.)

Volume discounts and rebates

Strategic volume discounts can be offered if your school opts for a direct Surface device purchase model. (Subject to volume purchased.)

Trial experiences

- **Loan devices** to help decision makers and school leaders experience Surface. (Subject to signing a loan agreement)
- **Visits or meetings** with staff in schools that currently benefit from Surface devices for education.
- **Proof of concept** to pioneer to use of Surface in your school or class. (Subject to approval.)

Save on Surface

Promotional offers for the latest Surface devices are available on a quarterly basis. Contact your Microsoft Surface specialist to learn how you can save on tools designed to help your organization reach its full potential.