

VOLUNTARY BENEFITS AT WORK



Let Our Benefits Work For You!

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CLIENT TESTIMONIALS

"Recently Asheville School engaged the services of Mr. Bob Fish to serve as the broker for offering a new insurance benefit for our employees. The new product is a combination of a universal life insurance policy with a long term care provision. We are the beneficiaries of this policy as a result of a MISBO group policy negotiation. I felt this was an important policy for all our employees to hear about, so I introduced it during our opening of school employee meeting. Bob did a wonderful job of supporting our employees through this buying decision and the product was well received by our employees with over 45% of employees signing up. I encourage all MISBO schools to look at this unique life insurance policy and consider making it available to your employees."

ROBERT B MCARTHUR

Assistant Head of School for Operations /CFO
Asheville School, Incorporated

How Can We Help?

Call today or visit our website

**ROBERT FISH,
MANAGING PARTNER**

770.868.9391

www.vbwork.com

**"Enjoy the peace of mind and convenience
our services bring, tailored to your unique
needs."**

During the 2018 MISBO Summer Conference, Bob Fish from Voluntary Benefits at Work introduced me to the Transamerica Life with LTC product. Our faculty and staff had shown significant interest in a long-term care product as part of our voluntary benefits. Previous attempts however, to offer other LTC insurance products had been unsuccessful due to cost.

In January 2024, I contacted Bob for a proposal and quote, which was then compared to our major medical benefits broker's quote. The broker could not compete with VBW's offering and agreed that the Transamerica Life with LTC product was a valuable option for the staff. Bob provided a brief presentation at our all faculty and staff meeting prior to our annual benefits enrollment period, followed by one-on-one enrollment sessions. The presentation and sessions went very smoothly, resulting in significant enrollment. The product is also straightforward from a payroll perspective, which is greatly appreciated. The entire process and product are very satisfactory, and I highly recommend it for your consideration.

AMY MADSEN

Director of Human Resources
Charlotte Country Day School
July 2024



Questions?

Contact Robert Fish with questions about the offered coverage.

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